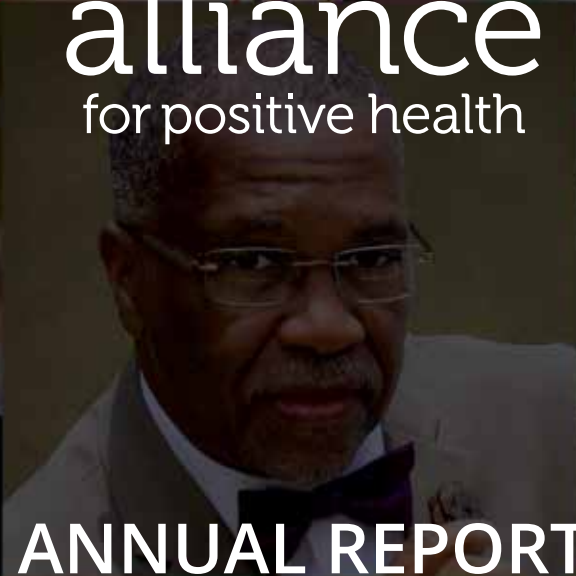


alliance
for positive health



ANNUAL REPORT

2022-2023



Board & Leadership

BOARD OF DIRECTORS

PRESIDENT

John J. Coppola

VICE PRESIDENT

Joan Hayner

TREASURER

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EXECUTIVE DIRECTOR

Kim Atkins

DEPUTY EXECUTIVE DIRECTOR

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DIRECTOR OF HUMAN RESOURCES

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DIRECTOR OF PROGRAM SERVICES

Quinn Lee

DIRECTOR OF FINANCE & ADMINISTRATION

Joseph Peterson

INTERIM DIRECTOR OF MARKETING &

COMMUNICATIONS

Rita Cox

List reflects individuals who served between July 1, 2022 and June 30, 2023.

7,403

clients served

54,727 services

were provided to **7,403** clients from Northeastern New York from July 1, 2022 through June 30, 2023. Our dedicated staff met people where they were at and ensured vulnerable individuals in our local communities were able to obtain access to culturally competent care, health-related knowledge, life basics, develop self-advocacy skills, remain adherent to medical care, and break down barriers.

TESTING

76
Hep C
Tests

549
HIV Tests

1,465
STI Tests

CONNECTING PEOPLE TO CULTURALLY COMPETENT CARE

12,279
care coordination
services

1,032
rides provided to
medical appointments

PROVIDING THE BASICS

34,151

meals provided

107

clients served
with housing



74

clients
served

SAFE AND HEALTHY REENTRY INTO COMMUNITIES

MEETING PEOPLE WHERE THEY'RE AT TO KEEP THEM SAFE

2,079 harm reduction
services provided

366 clients provided syringe
exchange services

3,506 individuals trained to
use Naloxone (Narcan)

3,892 Naloxone (Narcan)
kits distributed

508 Buprenorphine
clinic services



From the Chair

This is my second year serving as board chair, and it continues to be my pleasure.

The heart and soul of the Alliance for Positive Health speaks for itself. Serving 17 counties from the inner cities to the suburbs, steadily increasing services to meet the needs of the community is no easy task - but each time there is an increase in challenges faced by the clients we serve, we rise to the occasion.

From services and programs to education and training, the work of the Alliance is truly saving lives and creating healthier communities.

I am always impressed at how resilient we are. We let nothing stop us on our mission.

I also want to applaud the board we have built. Each member brings unique talents and ideas to the table, and together we are diving into what the communities need and formulating strategic plans to meet those needs.

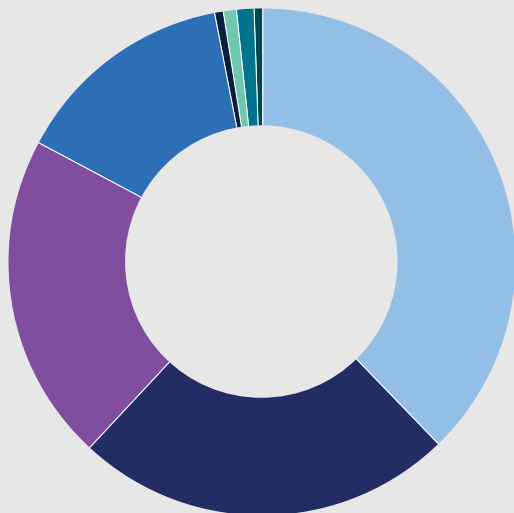
Finally, I want to take a moment to appreciate the amazing work of the staff in Albany, Schenectady, Hudson, and the North Country. You are in the communities, finger on the pulse, showing up for those who need it most.

I sincerely appreciate and thank everyone for their ongoing support of the Alliance. From donations, to volunteering, to sharing your ideas, you are all invaluable to our mission.

- John J. Coppola

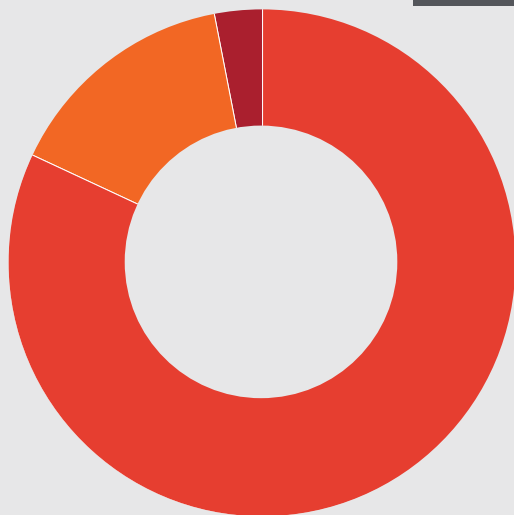
Statement of Activities

2022 - 2023 REVENUE



		2022-2023	2021-2022
38%	New York State Funding	\$3,558,349	\$3,224,453
24%	Medicaid & Other Fees for Service Revenue	\$2,279,125	\$2,095,394
21%	Federal Awards & Contracts	\$1,959,373	\$1,624,610
14%	CARES Protection Act Funding	\$1,305,373	\$943,000
<1%	Contributions	\$36,980	\$71,437
1%	Foundation Grants	\$85,135	\$94,083
1%	Fundraising Events	\$85,187	\$103,010
<1%	In-Kind Contributions	\$22,570	\$35,052
	Total	\$9,332,216	\$8,191,039

2022 - 2023 EXPENSES



		2022-2023	2021-2022
82%	Program Services	\$7,593,402	\$7,020,872
15%	Management & General	\$1,410,524	\$1,117,972
3%	Development & Marketing	\$290,475	\$262,631
	Total	\$9,294,401	\$8,401,475

Special Events



We had an incredible afternoon at the Columbia-Greene Garden Party and it could not have been possible without you. With immense gratitude, we thank everyone who attended!

As we look forward to next year's Garden Party with excitement, we urge you to join us in the planning process. Your ideas, suggestions, and involvement will make next year's event even more memorable. If you are interested in joining next year's Columbia-Greene Garden Party committee, please contact Marissa at mgoddard@alliancefph.org.



On Thursday, April 27, 2023 we celebrated our 20th Annual Dining Out For Life® and raised more than \$35,000! This fan-favorite event featured 24 restaurant locations from Plattsburgh to Hudson with thousands of hungry diners.

We are so very thankful for our wonderful team of Ambassador Volunteers who donated their time to help make this a truly amazing event!



From the Executive Director

It's been another fulfilling year serving our clients and community. We've accomplished a lot, learned lessons, and created new solutions.

I'm proud of our team. Their commitment to our mission is evident every day. And of course, our board members and supporters. None of this would have been possible without each one of you.

Our partnerships with like-minded agencies and community-based organizations grew. We worked closely to come up with a plan to address social determinants of health that would ultimately help us in reaching our goal of ending the HIV/AIDS epidemic.

We saw a great need for more services and programs, and we expanded our Narcan training and distribution throughout our service area.

We continuously improved and adjusted to meet the community's needs.

As with all we do, we will continue to provide HIV services built on the foundation of concern for safety, education, and connection to care. We will continue to be a bridge to care for all, specifically those who have been disrespected by the systems before. No one will be left alone or put to the side.

Together we can reduce the harm that HIV still brings to our communities.

- Kim Atkins

The Alliance for Positive Health Thanks Our Generous 2022–2023 Donors

INDIVIDUALS

\$1,000 +

Kim Atkins
Joe Baker
Kevin Burns
Paul and Vern Cassidy
John Coppola
Kristin Gamble
Joan Hayner
Stephen Henderson
Guido Loyola
Cathy Masie
Timothy Murphy
Mark Ryan
John Schobel
Lawrence Waite
Paul Warren

Alan Clack
Brian Cook
Kathy Cooke
Rita Cox
Mardi Crawford
Deborah D'Arcy
Grace Dickman
Zachariah Eichman
M. Sherry Gold
Karen Greene
Joseph Griffiths
Jonas Havens
William Jackson
Jeff Kaufman
Alan Kempf
Marybeth Ketz
Joe MacGillis
Chad Morrison
Allan Patnode

David Davidson
Marty Davidson
Lori Dawson
Wendy Delehanty
Joanmarie Dowling
Aaron Enfield
Diana Fantini
John Faragon
Mary Fay
Thomas Foster
Lisa Fox Martin
Suzanne Frye
Skip Geel
Bryan Gonyeau
Lisa Graham-Donato
James Guidera
Charlotte Gutman
Brian Haak
Margaret Harvey
Louis Hedgecock
David Henahan
Jennifer Hixon
Darrell Jeffers
Jamie Kelter
Peggy Lampman
Glenda and Alfred Law

John Prokop
The Quirk Family
David Reed
Andrew Ruby
Maura Ryan
Peter Ryan
David Ryder
Amanda Samuels
Robert Schaffer
Jiro Shimono
Eric Simonds
Gayle Skluzacek
Anna Smith
Charles Smith
Tom Smith
Albany Empire Soccer Club
Vince Stroop
Rachel Swire
Michael Thamsen
Lyle Van Vranken
Randy Viele
Harry Weintraub
Mary Withington
Alissa Worden
Aaron Young
Llewellyn Young
Howard and Raymond Zar

Patricia Dallmann-Weaver
Diane Deaton
Susan DeFichy
Nancy Down
Lane Filler
Spencer Foisy
Brent Freestone
Susan Friedman
Joseph W. Galu
Sarah Goodwin
Alexandra Greenbaum
Kathleen Henderson
Steven Holmes
Thomas Irvin
Tammy January
Elizabeth Kate
Emily Keneston
James Lauro
Bryan LaVigne
Debra M Spawn
Jim Macfawn
Mary Maddon Asken
Jeanne Marshall
Susan McDermott
Karen Merrill
Peter Mesh
Donald Mitola
Chris Mowry
John Myers
Peter O'Hara
Margaret Ortiz
Dennis Paquin
Amanda Pensabene
Matthew Petrin
Maura Pickett
Cynthia Platt
Ernest Poigardy
Noreen Prenty
John Prince
Monica Pritchard
Don Ray
Norma Redmond
Eliot Rich
Lance Rider
Joshua Riley
Rick Ross
Allison Ross
Sarah Sayers

Callum Sullivan
Valerie Tabak
Michelle Tanner
Chloe Jean Tedford
Peter Templeton
Maryellen Usis
Maria Visco
Bailey Walz
Rachel Wheatley
Wendy Willard
Sherrrod Williams
Barbara Wisnom
Joyce Wolf
Cassie Yager
Jay Zhang

\$500+

Wallace Altes
JC & Dan Colletti
Joyce Elliott
Mary-Anne Fallon
Jean D Hamilton
Chelly Hegan
Anthony Machado
Hermes Mallea
Nina Matis
Arthur McGuire
ANONYMOUS
Alan Murray
Keira O'Brien
Kevin Owens
Timothy Pierce
Mark Ryan
Nora Smith
Ron Wilcox

Leslie Phelan
Rick Rector
Terri and George Regan
Cynthia Richards
Steve and Eric Rosenblum
Elizabeth Swoyer
David William Voorhees
Randolph Wills
Kelley Winslow
Mayor Kathy Sheehan

Bill Lawrence
Keith Lee
Mark Lifset
Silvia Lilly
Oliver Link
Peter Manson
Francis May
John McDonald
Victor Mendolia
David W. Messercola
Anne Mitchell
Steve Mohr
Raymond Moore
Maria Morris
Jamie Muzuryk
Daniel Nafzger
Martha Newcomb
Michael O'Hara
Matthew Peter
Gabriel Portilla
Libby Post
Cynthia Proctor

\$50+

Carolynn Ankiam
Sarah Albrycht
Sheila Athan
Christine Auer
Joseph Benny
Amber Bergman
Joy Bloomstein
Angela Bond
Jeremy Bond
Rocky Bonsal
Wendy and Daniel Bopp
Mary Brin
Carter Chaskey
Karen Ciancetta
Whitney Closson
Vicia Colello
Melanie Connell
Lisa Culbert

Chris Mowry
John Myers
Peter O'Hara
Margaret Ortiz
Dennis Paquin
Amanda Pensabene
Matthew Petrin
Maura Pickett
Cynthia Platt
Ernest Poigardy
Noreen Prenty
John Prince
Monica Pritchard
Don Ray
Norma Redmond
Eliot Rich
Lance Rider
Joshua Riley
Rick Ross
Allison Ross
Sarah Sayers

Under \$50

Natalie Baldwin
Cait Ball
Aaron Ball
Anne Ball
Edie Banker
John Barton
Jeremy Baye
Chris Becker
Michael and Jeffrey Belanger
Julie Benzin
Joey Berben
Patty Billen
Elaine Bird
Marian Blair
Heather Boyle
Jill Braverman-Panza
Pieter Bridge
Keiki Cabanos
Colette Canney
Vanessa Cappon
Sheri Cassidy
Stefanie Chiplock
Christina Colgany
Erin Cook
Colin Coughlan
Steven Cowper
Michael Curran
Todd Dean
Alex Delia
Daniel Demeree

\$100+

Marline Agnew
Maria Aguglia
Megan Andersen
Michael Andrews
Patricia Arbib
Jeff Baltes
Karim Becker
Carol Bernard
Michele Bernier
Nicole Bromley
Michael Chapman
Douglas Cohn
Kathryn Connell
John Daniels
Matthew Davidson
Marty Davidson

Jenn DeRocco
Tammy Diaz
Tia Didonna
Betty DiMaria
Gopal Donepude
Dana Donohue
Brandon Doren
Kelly Egan
Christina Eker
Jorge Escobar
Alvin Espino
Stanley Feingold
Magali Finsterer
Amy Francisco
Francine Frank
Beth Fuchs
Erica Gamble
Annette Gannon
Ashley Geiger
Benjamin Geveke
Robert Gilchrist
Pedro Gneiting
Marissa Goddard
Lisa Heffner
Richard Hess
Kristin Hoeg
Kris Holmes
Joan Hood
Robert Horan
Cheryl Horth
Victoria Hotaling
Leland Hulbert, II
Jennie Huling
Eliot I Margolis
Mary Louise Jackson
Cheryl Jones
Dorota Kearney
Meghan Keenholts
Linda Keller
Jenelle Kelsey
Lisa Kelsey
Justina Ketyer
Peter Kozel
Ellen Krejci
Robert Laity
Miranda LaMorte
Amy Languish
Richard LaPlante

Zorana Lavin
Michael Leary
Michelle Leffler
Thomas Levanduski
Don Levy
Lauren Liberty
Gary Lind
Joshua Lowy
Eric Luper
Veronica Lyons
Tammy Maddalla
Heather Magneeson
Deborah Mailhotte
Amy Malamood
Jen Manierre
Danielle Mason
Carli McCoy
Sean McLaughlin
Frank McNenney
Sean Medlar
Shari Meola
Jennifer Mero
Janet Miller
Cindy Moorcroft
Michelle Morgillo
Lillian Moy
Taryn Mullahy
Jessica N Peck
Susie Niebuhr
Nathan Nolin
Jason Noon-Damiani
Marilyn O'Brien
Lindsay O'Connell
Jeff O'Neil
Lynn O'Rourke
Olivia Ortiz
Phillip Ortiz
Philip Palmieri
Dorothy Patashnick
Ellis Pearson
Tammy Perry
Michelle Probst
Amy Rainone
Robert Reineke
Steve Reutter
Yvette Roberts
Kennedy Ross
Joe Rossier

Jodi Rossina
Maria Russo
Emilie S.
Michael Sattinger
Emma Sawyer
Gina Schwarz
Mary Ellen Schwarz
Kaila Sheehan
George Shepler
Robert Simpson
Timothy Smith
Ryan Smith
Emma Sobocinski
Joann Stankus
Larry Steele
Emily Stevens
Abigail Sugarman
Mark Sullivan
John Suloman
Gary Tenenbaum
Gregory Timmons
Aniko Totha
Penny Trieb
Rachel Varno
Lisa Weis
Eric Weiss
Joseph Westbrook
Sonam Willow
Bridgid Young
Janet Zachary
Jacob Zyskowski

ORGANIZATIONS

Alliance for Better Health
H&H Properties of
Plattsburgh, LLC
Fred Astaire Dance
Studios
Romeo's Gifts
Reformed Dutch Church
of Claverack
Lesbian & Gay
Communities
Healthy Alliance
Healthcare Consortium
In Our Own Voices, Inc.
925-929 Broadway, LLC
Pride Center of the Capital
Region

The Warehouse at Huck
Finn

GRANTS & FOUNDATIONS

Broadway Cares/Equity
Fights AIDS
Cloudsplitter
Adirondack Foundation
Hudson River Bank and
Trust (HRBT)
B'Nai B'rith Gideon
Foundation
Price Chopper Golub
Foundation
Stewarts Holiday Match
United Way of Clinton,
Essex, Hamilton Counties
Walgreens
Regional Food Bank of
Northeastern New York
Sandy Hill Foundation
Dancers Responding to
AIDS (DRA Dance)

The Community
Foundation for the
Greater Capital Region

EVENT SPONSORS

Body Be Well Pilates
Community Care
Physicians, PC
Cyberstone
Flood-Gamble FDN INC.
Gilead Sciences, Inc.
Lemery Greisler LLC
Magellan Health
TAG Solutions
Whiteman, Osterman &
Hannah LLP

DINING OUT FOR LIFE RESTAURANTS

Ambition Coffee & Eatery
Athos Restaurant
The Aviary

Bazzano's Pizza
The Copper Crow
innovo Kitchen
Moliendo Cafe
Nicole's Restaurant
Peaches Cafe
Ritz on Union
The Ruck
Salsa Latina Restuarant
Stewart House
Wheatfields Restaurant
& Bar

*This list reflects
contributions received by
the Alliance for Positive
Health between July 1,
2021 and June 30, 2022.
If you were omitted from
this list, or if you are listed
incorrectly, please contact
our Development Office at
518.434.4686.*



Notes From Our Clients

"After the pandemic my husband Adrian was displaced, we received exceptional assistance with rent, utilities, and even some food. Thank you Alliance for making us feel like we matter."

~ *TM*

"Thank you so much for taking the time to talk to me today. I was feeling so lost and it means a lot just to have someone to talk to who understands."

~ *new client*

"This place has been my life saver! I really love the people who run this organization! They have the biggest hearts!"

~ *Jennifer H.*

"My first visit was professional, friendly and without judgements. I was comfortable, relaxed and felt empowered with my HIV. The knowledge that was given to me has changed me. I am even more proud to be a 62 year old male living with HIV. Thank you Alliance for Positive Health."

~ *John*

"That was the most comfortable I've ever felt trying to get help."

~ *new client*

"I like working with you guys because you're actually part of the community and I don't have to explain why it's so hard for LGBT people right now."

~ *new client*

"That was easier than I thought! I just needed someone to sit down and help me through it."

~ *new client*

