

alliance  
for positive health

ANNUAL REPORT

2021-2022

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## Board & Leadership

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*List reflects individuals who served between July 1, 2021 and June 30, 2022.*

**3,033** clients served

**19,524** services

were provided to **3,033** clients from Northeastern New York from July 1, 2021 through June 30, 2022. Our dedicated staff ensured vulnerable individuals in our local communities were able to obtain health-related knowledge, develop self-advocacy skills, remain adherent to medical care, and break down barriers.

**37**  
HCV  
Screens

**524**  
HIV Tests

**1,317**  
STI Tests

### SYRINGE EXCHANGE PROGRAM STATISTICS

Clinton, Franklin, Essex, Hamilton, Warren, Washington

**569**

total individuals enrolled in  
Syringe Exchange Program

**610,229**

syringes provided  
to clients

**86**  
Lives saved  
with successful  
overdose reversals

**81%**  
return rate for  
collected syringes



## PROGRAM SERVICES HIGHLIGHTS

**8,827** meals provided

**2,849** harm reduction services provided

**907** rides provided by transportation program



## *From the Incoming Chair*

The Alliance for Positive Health faced numerous challenges in 2021-2022. We experienced the sudden loss of our longtime Executive Director, William Faragon. We continued to work through the difficulties of COVID and its accompanying social isolation. We improvised and innovated as our clients experienced more complex needs. The staff and Board of Directors responded to these challenges with a heroic commitment and hard work.

Finding an Executive Director to sustain our vision and use it as a foundation to enhance our services was not easy. Believing he was the right person, we hired Bowman Kim Atkins in September. Kim meets all the qualifications we valued, has extensive experience during the height of the AIDS epidemic, and is very engaged with new approaches. He recognizes the barriers people face due to stigma and inequity and has a vision for how to address them.

On behalf of the Board, we welcome and support Kim as he leads our staff to address the needs of people with HIV/AIDS and its many accompanying challenges. The Alliance's work is vital to "Ending the Epidemic" and addressing a range of health and social service needs in the communities we serve. We welcome your support to help us provide high-quality services to the people who need us.

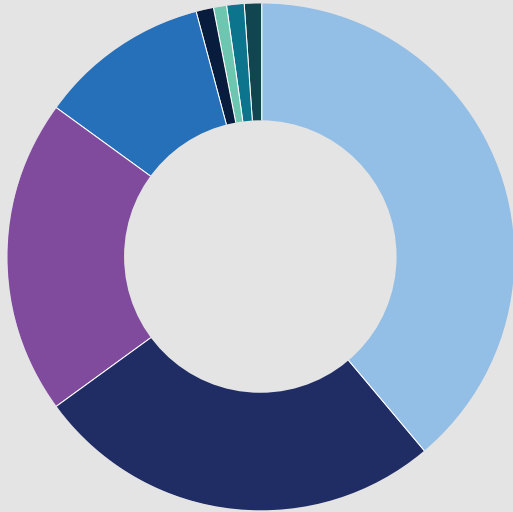
Thank you for supporting the amazing work of The Alliance for Positive Health.

- John J. Coppola



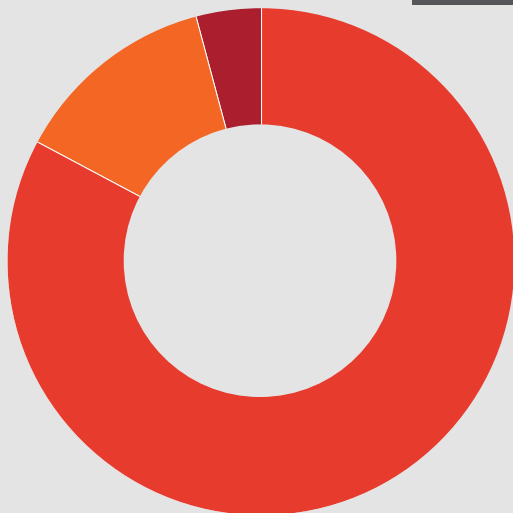
# Statement of Activities

## 2021 - 2022 REVENUE



		2021-2022	2020-2021
39%	New York State Funding	\$3,224,453	\$2,855,589
26%	Medicaid & Other Fees for Service Revenue	\$2,095,394	\$2,292,806
20%	Federal Awards & Contracts	\$1,624,610	\$1,665,795
12%	Paycheck Protection Program Grant	\$943,000	\$963,800 <i>(Net Assets Released from Restrictions)</i>
0%	Delivery System Reform Incentive Program	\$0	\$344,891
1%	Contributions	\$72,127	\$110,073
1%	Foundation Grants	\$93,393	\$69,403
1%	Fundraising Events	\$103,010	\$85,242
<1%	In-Kind Contributions	\$35,052	\$14,050
	<b>Total</b>	<b>\$8,191,039</b>	<b>\$8,401,649</b>

## 2021 - 2022 EXPENSES



		2021-2022	2020-2021
83%	Program Services	\$7,071,485	\$7,071,340
13%	Management & General	\$1,111,302	\$1,173,180
3%	Development & Marketing	\$279,688	\$259,435
	<b>Total</b>	<b>\$8,401,475</b>	<b>\$8,504,155</b>

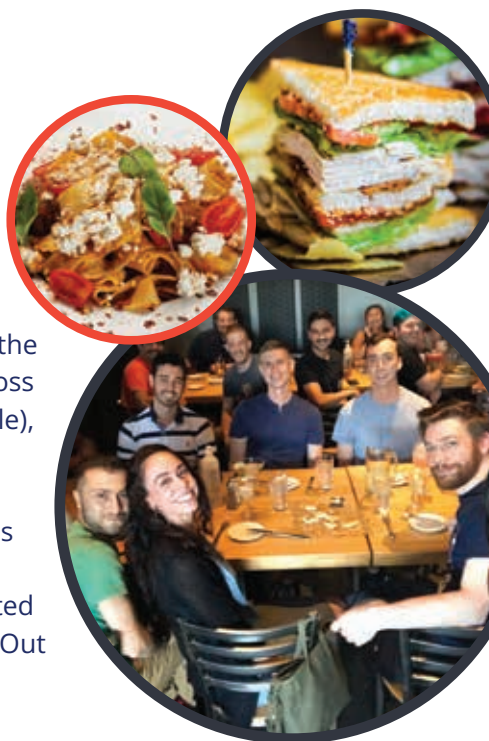
## Special Events



The 2022 Columbia-Greene Garden Party was the first live event to return post-Covid. Held at the spectacular Arcadia in Elizaville, guests came from the Capital Region, Hudson Valley, and New York City. Our gracious hosts provided the opportunity for guests to explore their beautiful 20+ acre historic property. Also featured were gourmet food samplings, live entertainment and a silent auction. Such a beautiful way to celebrate being in person again!



The 19th Annual Dining Out For Life® took place on April 28, 2022. Due to the ongoing pandemic, the event took on a hybrid format, where people across Northeastern New York dined out (where available), ordered takeout or delivery, and purchased gift cards from partner restaurants. Our dedicated team of Volunteer Ambassadors raised thousands of dollars for the Alliance for Positive Health's program services for those living with and impacted by HIV/AIDS. Save the date for next year's Dining Out For Life®, taking place April 27, 2023!



## From the Executive Director

I am honored to have been chosen to lead the Alliance for Positive Health. While HIV and AIDS do not make the headlines as they once did during the early days of the epidemic, the fact is that HIV has not gone away and that people continue to engage in activities that continually put them at risk for HIV.

Unprotected sex and sharing needles provide opportunities for HIV to spread. Also, the COVID pandemic left our clients isolated – many to the point of foregoing medications and emerging from the lockdown no longer virally suppressed. This means that we still have a responsibility to educate, test, and connect people to the care they need.

In the work that we do we have engaged those most impacted by stigma in accessing services and care. With that comes another responsibility—to be the non-judgmental bridge to care that is so needed by those who have lost trust in the systems because they have been misunderstood, disrespected, and left to the side. Thank you for your assistance as we help people find the support they need.

A handwritten signature in black ink that reads "Kim Atkins".

- Kim Atkins

# The Alliance for Positive Health Thanks Our Generous 2021-2022 Donors

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*This list reflects contributions received by the Alliance for Positive Health between July 1, 2020 and June 30, 2021. If you were omitted from this list, or if you are listed incorrectly, please contact our Development Office at 518.434.4686.*



## Notes From Our Clients

"I thank you and your staff for such immediate response. The look on my children's faces were priceless, they ran around the house for like 5 minutes saying " light light light " thank u very much"

~ *Anonymous*

"I was unable to find work because of COVID-19 and was scared to get the virus on top of my chronic illnesses. Food stamps did not get me far. The Alliance gave me gift cards which are helping me get through. I am grateful for the Alliance and the support they provide."

~ *Anonymous*

"Getting syringes was not easy. The way they treated you at the pharmacy made you feel like crap. You guys make me feel so welcome here. You really helped me feel better about myself. Since coming here I enrolled in CVFC and I feel so much better about who I am... You can't get what you get here anywhere else. You guys really listen and care."

~ *D.G.*

I'm grateful and humbled by your agency and I'm glad that they were able to transfer from just AIDS to other chronic illnesses as well to be able to reach out to more people. I've learned that I don't live with AIDS, AIDS lives with me.

~ *J.M.*



~ *Chris*

The Food4Life program has been very helpful for me personally. It is wonderful to be around a helpful, understanding, and amazing program. I feel healthier and grateful. You're all fantastic.

Thank you!"

~ *L.L.*

It was like you walked the journey with me.

~ *Anthony*

Thanks to the great staff at the Alliance and the HOPWA program, I'm currently living in a safe, secure, stress free environment.

~ *I.M.*

"I have been part of the Nutrition Program, Ryan White Case Management, Health Home and the HIV and Aging group. All of the staff from the Alliance have been helpful and hard working, and have become a significant guidance in my life."

~ *R.E.*

I have been a client of the Alliance for Positive Health for many years now. For the past three years, I have been granted a monthly stipend to help me pay my monthly rent. This stipend has kept me in my current apartment and saved me from being homeless. There is no way that I could fully express my gratitude for this service.

~ *Anonymous*

